

# **COUNTY OF LOS ANGELES**

#### DEPARTMENT OF PUBLIC WORKS

"To Enrich Lives Through Effective and Caring Service"

900 SOUTH FREMONT AVENUE ALHAMBRA, CALIFORNIA 91803-1331 Telephone: (626) 458-5100 http://dpw.lacounty.gov

ADDRESS ALL CORRESPONDENCE TO: P.O. BOX 1460 ALHAMBRA, CALIFORNIA 91802-1460

June 2, 2009

IN REPLY PLEASE
REFER TO FILE: AS-0

ADOPTED

BOARD OF SUPERVISORS COUNTY OF LOS ANGELES

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JUNE 2, 2009

SACHI A HAMAI EXECUTIVE OFFICER

The Honorable Board of Supervisors County of Los Angeles 383 Kenneth Hahn Hall of Administration 500 West Temple Street Los Angeles, CA 90012

Dear Supervisors:

# AWARD OF CONTRACT FOR AS-NEEDED SKILLED ACCOUNTING SERVICES (ALL SUPERVISORIAL DISTRICTS) (3 VOTES)

#### **SUBJECT**

This action is to award a contract for as-needed and intermittent accounting and temporary clerical services for the Department of Public Works.

#### IT IS RECOMMENDED THAT YOUR BOARD:

- 1. Award the contract for As-Needed Skilled Accounting Services in an annual sum not to exceed \$253,023 to Howroyd Wright Employment Agency, Inc., a California Corporation, d.b.a. AppleOne Employment Services, located in Torrance, California. This contract will be for a term of one year commencing upon your Board's approval, with four 1-year renewal options, not to exceed a total contract period of five years.
- 2. Authorize the Director of Public Works or her designee to annually increase the contract amount up to an additional 10 percent of the annual contract sum for unforeseen, additional work within the scope of the contract, if required; and to adjust the contract sum for each option year over the term of the contract to allow for an annual cost-of-living adjustment in accordance with County policy and the terms of the contract.
- Authorize the Director of Public Works or her designee to execute the contract; to renew the contract for each additional renewal option if, in the opinion of the Director of Public Works, Howroyd Wright Employment

Agency, Inc., d.b.a. AppleOne Employment Services has successfully performed during the previous contract period and the services are still required; to approve and execute amendments to incorporate necessary changes within the scope of work; and to suspend work if, in the opinion of the Director of Public Works, it is in the best interest of the County to do so

### PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The purpose of the recommended action is to provide as-needed and intermittent accounting and clerical services to the Department of Public Works (Public Works). The work to be performed will consist of providing accounting staff to Public Works to meet operational needs and temporary clerical staff on an as-needed basis during any single peak load, temporary absence, or emergency situation. Both accounting and clerical staff may be used in the event of a declared disaster or emergency situation. Public Works has contracted for these services since 2006.

## Implementation of Strategic Plan Goals

The Countywide Strategic Plan directs the provision of Operational Effectiveness (Goal 1) and Community and Municipal Services (Goal 3). The contractor who has the specialized expertise to provide these services accurately, efficiently, timely, and in a responsive manner will support Public Works in meeting these goals.

#### FISCAL IMPACT/FINANCING

There will be no impact to the County General Fund. The contract is for an annual amount not to exceed \$253,023 plus 10 percent for additional work within the scope of the contract and any applicable cost-of-living adjustment in accordance with County policy and the terms of the contract. This amount is based on the hourly rates quoted by the contractor and Public Works' estimated annual utilization of the contractor's services.

Financing for these services is included in the Fiscal Year 2008-09 Public Works' various fund budgets. When the need arises for services under this contract, financing the required services will be from the appropriate fund. Total annual expenditures for these services, however, will not exceed the amount approved by your Board, and no services will be ordered without the funding authorization of Public Works' Financial Management Branch. Funds to finance the contract's optional years and 10 percent additional funding for contingencies and any applicable cost-of-living adjustment will be requested through the annual budget process.

#### FACTS AND PROVISIONS/LEGAL REQUIREMENTS

The contract will be in the form previously reviewed and approved by County Counsel (Attachment A). Prior to the Director or Public Works or her designee executing this contract, the contractor will sign and County Counsel will review it as to form. The recommended contract, with Howroyd Wright Employment Agency, Inc., d.b.a. AppleOne Employment Services was solicited on an open-competitive basis and is in accordance with applicable Federal, State, and County requirements. The contractor is in compliance with the Chief Executive Officer's and your Board's requirements.

The County is authorized under California Government Code, Section 31000, to obtain services in accounting. The County is also authorized under California Government Code, Section 31000.4, to obtain temporary clerical services to assist the County during any peak load, temporary absence, or emergency other than a labor dispute. Use of the temporary clerical services is limited to a period not to exceed 90 days for any single peak load, temporary absence, or emergency situation.

This contract contains terms and conditions supporting your Board's ordinances, policies, and programs, including but not limited to: County's Greater Avenues for Independence and General Relief Opportunities for Work Programs (GAIN and GROW), Board Policy No. 5.050; Contract Language to Assist in Placement of Displaced County No. Reporting of Improper 5.110: Policy Board Board Policy No. 5.060; Notice to Contract Employees of Newborn Abandonment Law (Safely Surrendered Baby Law), Board Policy No. 5.135, Contractor Employee Jury Service Program, Los Angeles County Code, Chapter 2.203; Notice to Employees Regarding the Federal Earned Income Credit (Federal Income Tax Law, Internal Revenue Service Notice 1015); Contractor Responsibility and Debarment, Los Angeles County Code, Chapter 2.202, the Los Angeles County's Child Support Compliance Program, Los Angeles County Code, Chapter 2.200; and the standard Board-directed clauses that provide for contract termination or renegotiation.

Data regarding the proposers' minority participation is on file with Public Works. The contractor was selected upon final analysis and consideration without regard to race, creed, gender, or color.

The recommended contractor is Howroyd Wright Employment Agency, Inc, d.b.a. AppleOne Employment Services. This contract will commence upon your Board's approval for a period of one year. With your Board's delegated authority, the Director of Public Works or her designee may renew this contract for four 1-year renewal options, not to exceed a total contract period of five years.

Proof of the required Comprehensive General and Automobile Liability insurance policies, naming the County as additional insured, and evidence of Workers' Compensation insurance will be obtained from the contractor before any work is assigned.

Pursuant to the applicable memorandum of understanding, the Request for Proposals (RFP) for these contracted services was submitted on December 2, 2008, to the Local Service Employees International Union for review. The union has not asked to meet with Public Works regarding this solicitation. Draft copies of the final Agreement and this Board letter were provided to the union on April 7, 2009, approved by County Counsel, and discussed with staff of the Chief Executive Office Employee Relations Division and the Department of Human Resources.

Public Works has evaluated and determined that the Living Wage Program (Los Angeles County Code, Chapter 2.201) does not apply to this recommended contract, which is for services required on an as-needed, and intermittent basis; hence, this contract is not a Proposition A contract (Los Angeles County Code, Chapter 2.121).

This contract includes a cost-of-living adjustment provision, which is in accordance with your Board's Policy approved January 29, 2002.

#### **ENVIRONMENTAL DOCUMENTATION**

Approval of the recommended action does not constitute a project subject to the requirements of the California Environmental Quality Act (CEQA) in that it can be seen with certainty that the action will not result in a direct or reasonably foreseeable indirect physical change in the environment.

#### CONTRACTING PROCESS

On December 1, 2008, Public Works solicited proposals from 198 independent contractors and community business enterprises to accomplish this work. Also, a notice of the RFP was placed on the County's bid website (Attachment B), and an advertisement was placed in the *Los Angeles Times*.

On January 7, 2009, five proposals were received. The proposals were first reviewed to ensure they met the minimum requirements in the RFP. Two proposals were disqualified for submitting proposals subject to exceptions to the RFP's requirements. The remainder of the proposals having met these requirements were then evaluated by an evaluation committee consisting of Public Works staff using an informed averaging methodology. The committee's evaluation was based on criteria described in the RFP, which included the price, experience, work plan, and references. Based on this evaluation, it is recommended that this contract be awarded to the highest-rated, responsive, responsible, and lowest-cost proposer, Howroyd Wright Employment Agency, Inc., d.b.a. AppleOne Employment Services.

# IMPACT ON CURRENT SERVICES (OR PROJECTS)

The award of this contract will not result in the displacement of any County employees as these services are presently contracted with the private sector.

# CONCLUSION

Please return one adopted copy of this letter to the Department of Public Works, Administrative Services Division.

Respectfully submitted,

GAIL FARBER

Director of Public Works

GF:GZ:cg

Attachments (2)

c: Chief Executive Office (Lari Sheehan)
County Counsel
Executive Office

#### AGREEMENT FOR

#### AS-NEEDED SKILLED ACCOUNTING SERVICES (2008-AN050)

THIS AGREEMENT, made and entered into this \_\_\_\_\_ day of \_\_\_\_\_\_\_, 2009, by and between the COUNTY OF LOS ANGELES, a subdivision of the State of California, a body corporate and politic (hereinafter referred to as COUNTY) and Howroyd Wright Employment Agency, Inc., a California Corporation, d.b.a. AppleOne Employment Services, (hereinafter referred to as CONTRACTOR).

#### WITNESSETH

<u>FIRST</u>: The CONTRACTOR, for the consideration hereinafter set forth and the acceptance by the Board of Supervisors of said COUNTY of the CONTRACTOR'S Proposal filed with the COUNTY on January 7, 2009, hereby agrees to provide services as described in the attached specifications for As-Needed Skilled Accounting Services (2008-AN050), including, but not limited to, Exhibit A, Scope of Work.

SECOND: This AGREEMENT, together with Exhibit A, Scope of Work; Exhibit B, Service Contract General Requirements; Exhibit C, Internal Revenue Service Notice 1015; Exhibit D, Safely Surrendered Baby Law Posters; Exhibit E, Temporary Service Agency Voluntary Data Reporting Form GAIN and GROW Program Participant Information; the CONTRACTOR'S Proposal, all attached hereto; the Request for Proposals; and Addenda to the Request for Proposals, all of which are incorporated herein by reference, are agreed by the COUNTY and the CONTRACTOR to constitute the Contract.

THIRD: The COUNTY agrees, in consideration of satisfactory performance of the foregoing services in strict accordance with the Contract specifications to the satisfaction of the Director, to pay the CONTRACTOR pursuant to the Schedule of Prices set forth in the Proposal and attached hereto as Form PW-2, an amount not to exceed \$253,023 per year, or such greater amount as the Board may approve (Maximum Contract Sum).

<u>FOURTH</u>: This Contract's initial term shall be for a period of one year commencing upon Board approval. At the sole discretion of the COUNTY, this Contract may be extended in increments of one year, not to exceed a total contract period of five years. The COUNTY, acting through the Director, may give a written notice of intent to extend this Contract at least 30 days prior to the end of each term.

<u>FIFTH</u>: The CONTRACTOR shall bill monthly, in arrears, for the work performed during the preceding month. Work performed shall be billed at the hourly rates quoted in Form PW-2, Schedule of Prices.

SIXTH: Public Works will make payment to the CONTRACTOR within 30 days of receipt and approval of a properly completed invoice. However, should the CONTRACTOR be certified by the COUNTY as a Local Small Business Enterprise, payment will be made in accordance with Board of Supervisors Policy No. 3.035, Small Business Liaison and Prompt Payment Program. Each invoice shall be in triplicate (original and two copies) and shall itemize the work completed. The invoices shall be submitted to:

County of Los Angeles Department of Public Works Attention Fiscal Division, Accounts Payable P.O. Box 7508 Alhambra, CA 91802-7508

<u>SEVENTH</u>: In no event shall the aggregate total amount of compensation paid to the CONTRACTOR exceed the amount of compensation authorized by the Board. Such aggregate total amount is the Maximum Contract Sum.

<u>EIGHTH</u>: The CONTRACTOR understands and agrees that only the designated Public Works Contract Manager is authorized to request or order work under this Contract. The CONTRACTOR acknowledges that the designated Contract Manager is not authorized to request or order any work that would result in the CONTRACTOR earning an aggregate compensation in excess of this Contract's Maximum Contract Sum.

NINTH: The CONTRACTOR shall not perform or accept work requests from the Contract Manager or any other person that will cause the Maximum Contract Sum of this Contract to be exceeded. CONTRACTOR shall monitor the balance of this Contract's Maximum Contract Sum. When the total of the CONTRACTOR'S paid invoices, invoices pending payment, invoices yet to be submitted, and ordered services reaches 75 percent of the Maximum Contract Sum, the CONTRACTOR shall immediately notify the Contract Manager in writing. The CONTRACTOR shall send written notification to the Contract Manager when this Contract is within six months from expiration of the term as provided for hereinabove.

TENTH: The Director may adjust the rate of compensation set forth in Form PW-2 (Schedule of Prices) annually based on the increase or decrease in the U.S. Department of Labor, Bureau of Labor Statistics', All Urban Consumers Price Index for the Los Angeles-Riverside-Orange County Area (CPI) for the 12-month period preceding the contract anniversary date, which shall be the effective date for any such cost-of-living adjustment. The percentage change in the rate of compensation shall equal 12 times the average monthly change in the CPI over the first nine months of the contract term preceding the effective date. However, any percentage increase shall not exceed the general salary movement granted to COUNTY employees as determined by the COUNTY'S Chief Executive Office as of July 1 for the prior 12-month period. Furthermore, should fiscal circumstances ultimately prevent the Board from approving any increase in COUNTY employee salaries, no cost-of-living adjustment will be granted.

<u>ELEVENTH</u>: In the event that terms and conditions, which may be listed in the CONTRACTOR'S Proposal, conflict with the COUNTY'S specifications, requirements, and terms and conditions as reflected in this AGREEMENT, including, but not limited to, Exhibits A through E, inclusive, the COUNTY'S provisions shall control and be binding.

TWELFTH: The CONTRACTOR agrees in strict accordance with the Contract specifications and conditions to meet the COUNTY'S requirements.

// // // <u>THIRTEENTH</u>: The CONTRACTOR agrees to be able to satisfy and pass a criminal background check, upon request by the COUNTY, for those positions deemed sensitive prior to placement into the assignment. Background check results should be completed at least five business days before the individual is placed into the assignment. The cost of background checks is the responsibility of the CONTRACTOR.

<u>FOURTEENTH:</u> This Contract constitutes the entire agreement between the COUNTY and the CONTRACTOR with respect to the subject matter of this Contract and supersedes all prior and contemporaneous agreements and understandings.

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IN WITNESS WHEREOF, the COUNTY has, by order of its Board of Supervisors, caused these presents to be subscribed by the Director of Public Works, and the CONTRACTOR has subscribed its name by and through its duly authorized officers, as of the day, month, and year first written above.

	COUNTY OF LOS ANGELES
	By Director of Public Works
APPROVED AS TO FORM:	
ROBERT E. KALUNIAN Acting County Counsel	
Deputy Deputy	HOWROYD WRIGHT EMPLOYMENT AGENCY, INC., A CALIFORNIA CORPORATION, DBA APPLEONE EMPLOYMENT SERVICES
	By Its President
	Type or Print Name
	By Its Secretary
	Type or Print Name

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#### **Bid Detail Information**

Bid Number: PW-ASD 742

Bid Title: AS-NEEDED SKILLED SKILLED ACCOUNTING SERVICES (2008-AN050)

Bid Type: Service

Department: Public Works

Commodity: ACCOUNTING AND BILLING SERVICES (INCLUDING PAYROLL AND TAX SERVICES)

Open Date: 12/2/2008

Closing Date: 12/15/2008 10:00 AM

Bid Amount: \$500,000 Bid Download: Not Available

Bid Description: PLEASE TAKE NOTICE that Public Works requests proposals for the contract for

As-Needed Skilled Accounting Services (2008-AN050). The total annual contract amount of this service is estimated to be \$500,000. The Request for Proposals (RFP) with contract specifications, forms, and

instructions for preparing and submitting proposals may be accessed at

http://dpw.lacounty.gov/asd/contracts or may be requested from Mr. Edwin Manoukian at (626) 458 4057

or emanoukian@dpw.lacounty.gov, Monday through Thursday, 7 a.m. to 5 p.m.

Minimum Requirement(s): Proposers must meet all minimum requirements set forth in the RFP document, including, but not limited to, Proposers or their managing employee must have a minimum of five years' experience providing temporary employee placement to public or private organizations. Failure to demonstrate the minimum lengths of experience performing the service at the time of proposal submission may result in rejection of the Proposal as nonresponsive.

A Proposers' Conference will be held on Monday, December 15, 2008, at 10:00 a.m. at Public Works Headquarters, 900 South Fremont Avenue, Alhambra, California 91803, in Conference Room B. ATTENDANCE BY THE PROPOSER OR AN AUTHORIZED REPRESENTATIVE AT THE CONFERENCE IS MANDATORY. Public Works will reject proposals from those whose attendance at the conference cannot be verified. Attendees should be prepared to ask questions at that time about the specifications, proposal requirements, and contract terms. After the conference, it may be impossible to respond to further requests for information.

The deadline to submit proposals is Wednesday, January 7, 2009, at 5:30 p.m. Please direct your questions to Mr. Manoukian at the number above.

Contact Name: Edwin Manoukian Contact Phone#: (626) 458-4057

Contact Email: emanoukian@dpw.lacounty.gov

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